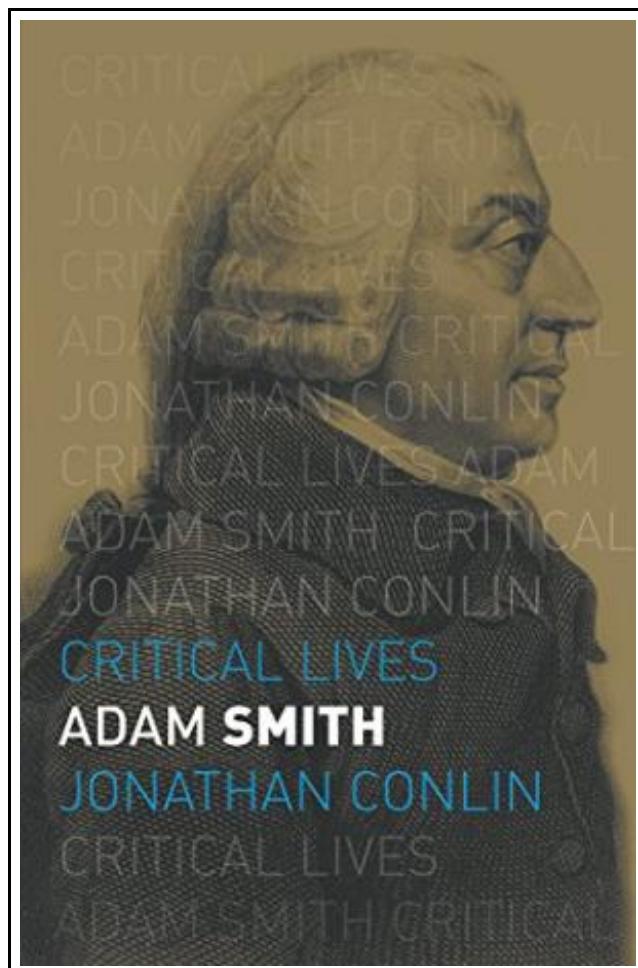


## Adam Smith



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Reaktion Books. Paperback. Book Condition: new. BRAND NEW, Adam Smith, Jonathan Conlin, Universally acknowledged as the father of capitalism, the eighteenth-century Scottish thinker Adam Smith (16 June 1723 - 17 July 1790) is best known for developing the concept of the 'invisible hand'. The 'hand' helped to explain how the removal of state regulation could set individuals free to specialise and pursue their own self-interest for the good of all. Unfortunately this idea was later manipulated by advocates of unfettered 'casino capitalism', while Smith's references to self-interest were caricatured as 'greed is good', the mantra of Wall Street's anti-hero Gordon Gekko. Smith's thought, rooted in the holistic science of moral philosophy, was squeezed into the straight-jacket of Economics - a discipline unknown in Smith's day. This introduction to Smith's life and ideas sews the 'invisible hand' back on to the body of Smithian ethics. Smith rooted our trading instinct in human psychology and advanced a system of ethics founded on sympathy. In life as in books such as the renowned *Wealth of Nations* he drew much from the contrasts afforded by the industrializing Scottish Lowlands and the clan-based pastoralism of the Highlands, as well as between contemporaries such as Jean-Jacques Rousseau and David Hume, a close friend. Weaving together Smith's life and ideas, the book highlights the ways in which Smith anticipated recent developments in behavioural economics and virtue ethics as well as debates over inequality. It argues that Smith can equip us to face tomorrow's challenges, and, much more importantly, make us better as well as happier humans.

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