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## The Peebles Principles

By R. Donahue Peebles

Audible Studios on Brilliance, United States, 2016. CD-Audio.  
 Book Condition: New. Unabridged. 171 x 133 mm. Language: English . Brand New. Tales and Tactics From an Entrepreneur's Life of Winning Deals, Succeeding in Business, and Creating a Fortune from Scratch At the tender age of 19, Donahue Peebles entered the business jungle with no resources beyond his native smarts, a decent education, and a powerful drive to succeed. Seven years later he became a multimillionaire. Today, with a net worth of more than a quarter-billion dollars, he commands a real-estate empire. How did this determined young entrepreneur achieve such spectacular success so quickly? Can others learn his secrets and emulate his accomplishments? Can you? Part The Art of the Deal and part Why Should White Guys Have All the Fun, The Peebles Principles distills the lessons Mr. Peebles has learned on his journey from congressional page to CEO of the largest black-owned real-estate development firm in the nation. These crisp, straightforward principles can help any motivated entrepreneur go from dirt poor to filthy rich in a hurry. Some lessons are motivational and inspirational; many are hardball business how-to's that apply in any industry and any type of transaction....



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